

NISSAN TRADING (THAILAND) CO.,LTD.

NTT Company profile

COMPANY Profile

Name: NISSAN TRADING (THAILAND) CO., LTD.

Head Office: 414 Siam Patumwan House, 12A Floor,
Unit 4-8, Phayathai Rd., Wangmai, Patumwan,
Bangkok 10330

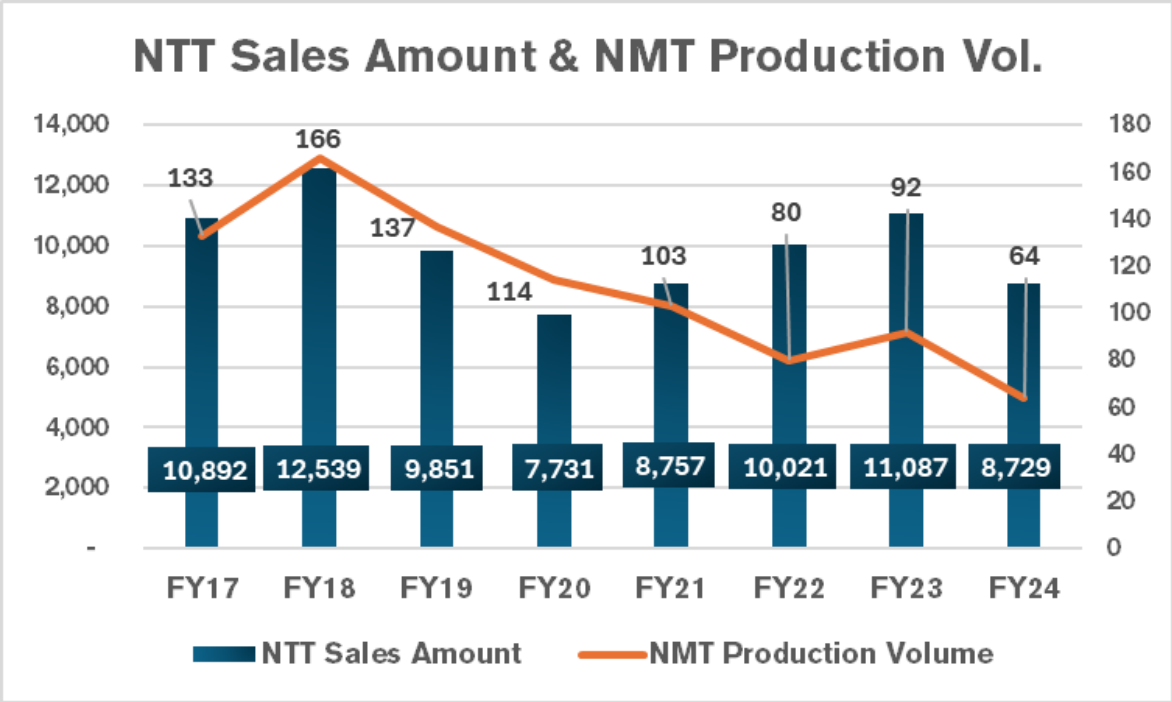
Established: 5 July 1996

Capital: 20 Million THB

Shareholders: Nissan Trading Co., Ltd.
Nissan Trading Operation Japan Co., Ltd.
MUFG Holding (Thailand) Co., Ltd.
MHCB Consulting (Thailand) Co., Ltd.
Dr. Phornthep Phornprapha

President: Ms. Masayo Nishitani

Employee: 109 persons (as of May 2025)



Automotive Components Business



Logistics Control



Autoparts



Fastener



Machinery



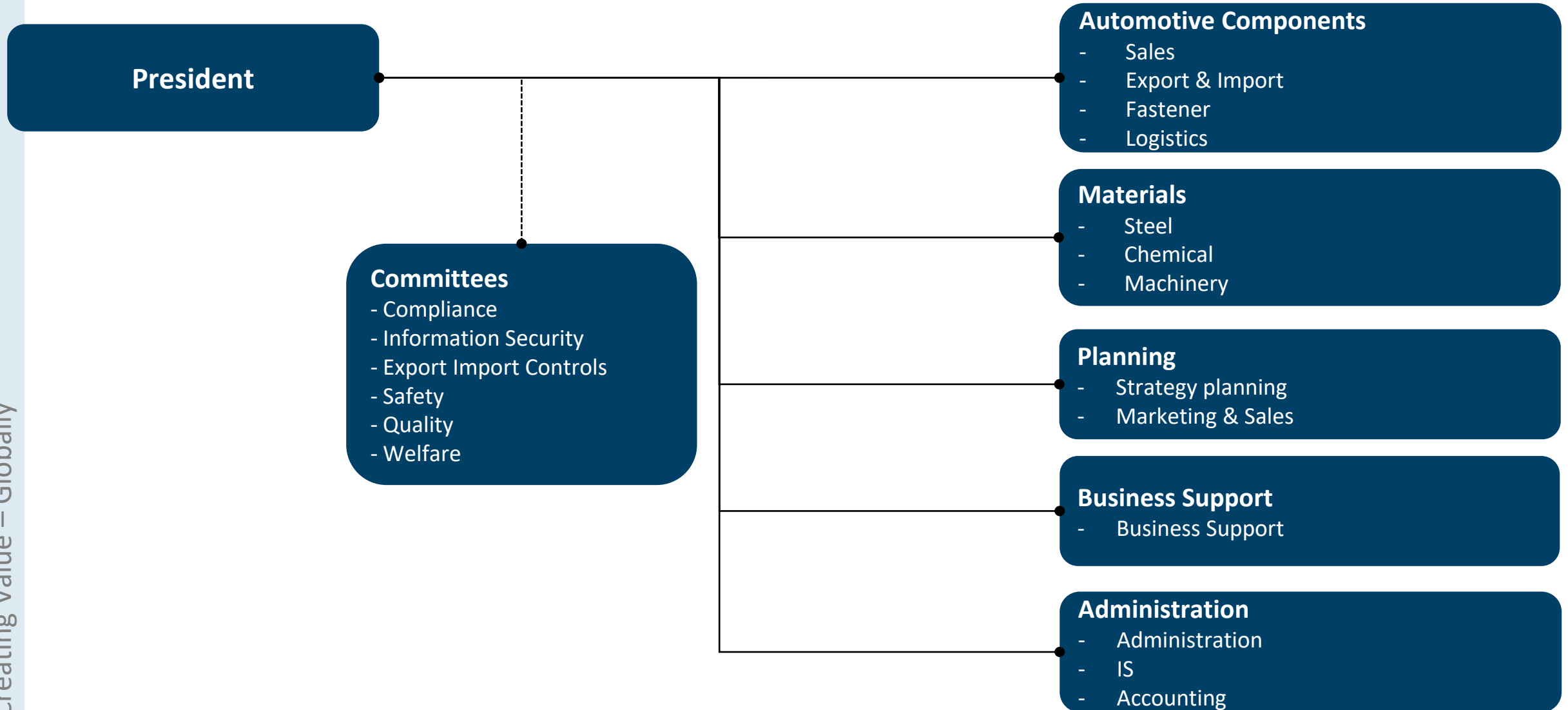
Steel



Chemical

Materials Business

Organization Chart



Locations



Head Office

Siam Patumwan House Building, Bangkok



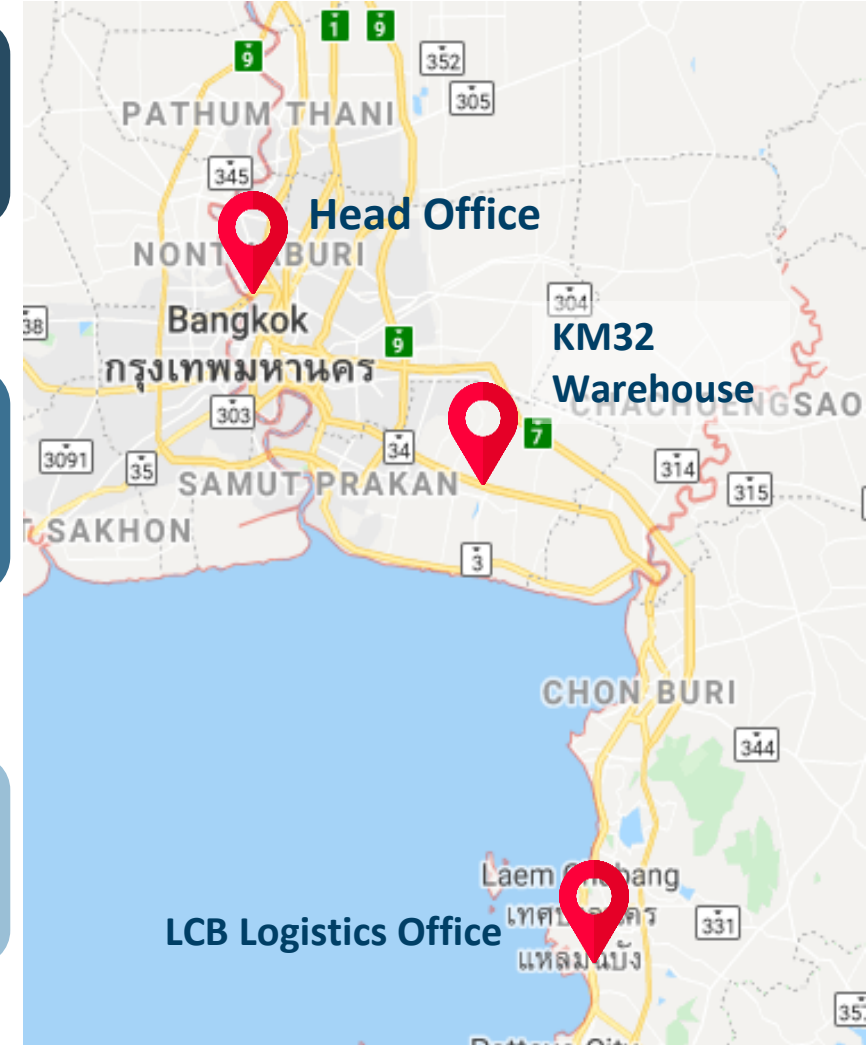
KM. 32 Warehouse

Bang Bo, Samut Prakan



LCB Logistics Office

Laem Chabang, Chonburi



Global Network

Europe

- Nissan Trading Europe Ltd. Head Office
- Nissan Trading Europe Ltd. Sunderland Branch
- Nissan Trading Europe Ltd. Barcelona Branch
- Nissan Trading Europe Ltd. Paris Branch
- Nissan Trading Europe Ltd. Cranfield Office



Korea

- Nissan Trading Co., Ltd. Korea Branch Seoul Office
- Nissan Trading Co., Ltd. Korea Branch Busan Office



Central America

- Nissan Trading Corp., Americas Toluca Office
- Nissan Trading Corp., Americas Dsp Distribution Center
- Nissan Trading Corp., Americas Civac Distribution Center



China

- Nissan Trading China Co., Ltd. Guangzhou Head Quarter
- Nissan Trading China Co., Ltd. Shanghai Branch Office
- Nissan Trading China Co., Ltd. Huadu Branch Office
- Nissan Trading China Co., Ltd. Wuhan Branch Office
- Nissan Trading China Co., Ltd. Xiangyang Branch Office
- Nissan Trading China Co., Ltd. Zhengzhou Branch Office
- Nissan Trading China Co., Ltd. Dalian Branch Office



Thailand + ASEAN

- Nissan Trading (Thailand) Co., Ltd. (Head Office)
- Nissan Trading (Thailand) Co., Ltd. (KM.32 & LCB Warehouse)



Mexico

- Nissan Trading Corp., Americas Mexico Branch
- Nissan Trading Corp., Americas Mexico City Office



India

- Nissan Trading India Private Limited
- Nissan Trading India Private Limited (RNAIPL Office)
- Nissan Trading India Private Limited (AILN Office)

Japan

- Nissan Trading Co., Ltd. (Head Office)
- Sales Office
- Tochigi Office
- Fuji Office
- Kyushu Office
- Affiliated Companies
- Nissan Trading Operation Japan Co., Ltd. (Head Office)
- Nissan Trading Operation Japan Co., Ltd. (Higashi-Totsuka Office)
- Kyushu Tekko Center Co., Ltd.

Brazil

- Nissan Trading Do Brasil Produtos Automotivos Ltda Head Office
- Nissan Trading Do Brasil Produtos Automotivos Ltda Branch



1,400 employees in 34 locations in 11 countries

AUTOMOTIVE COMPONENTS



AUTOMOTIVE COMPONENTS

Supply Chain Management for

- Mass production parts
- Trial parts
- Service parts

Fastener Full-Service Provider
Nissan A-ILN Management



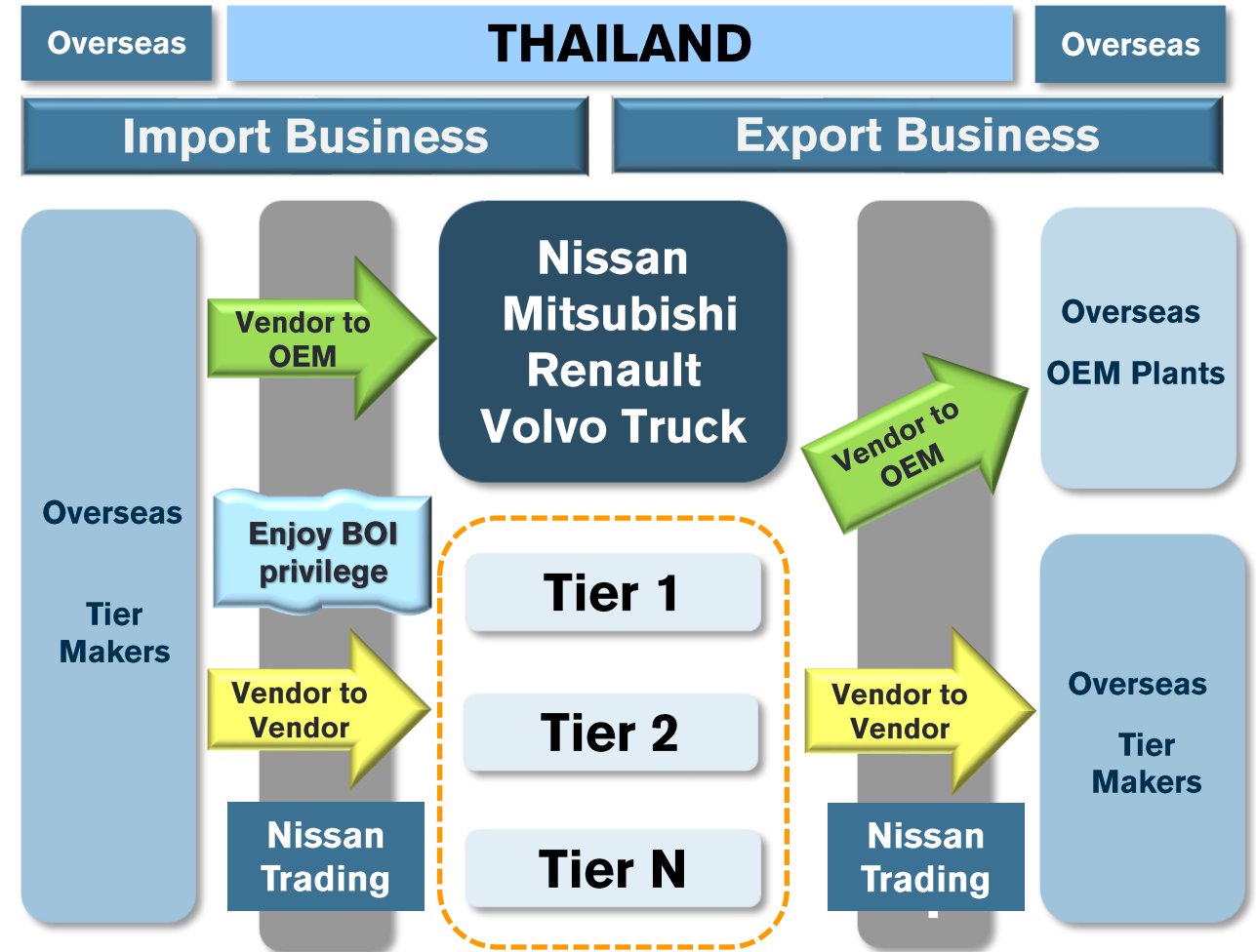
MATERIALS

Centralized Steel Purchasing coordinate for
Flat & Special Steel and PP resin, Plastics,
Fabric, Leather, Materials, Oil, Recycle
business
Import & Installation of Plant/Machinery
Tooling Die/Body line, Jig fixture etc.

AUTOMOTIVE COMPONENTS

Our Division

Mass Production Business	Export & Import of mass production parts Stock control & JIT delivery to customer
Fastener FSP	Total outsourcing of fastener parts Full-Service Provider: Localization/CR activity, JIT delivery
Trial Parts	Export & Import operation of Trial Parts
Service Parts	Export & Import of service parts and accessory parts



Automotive Logistics Supply Chain Solutions

AUTOMOTIVE COMPONENTS

NISSAN

MITSUBISHI

RENAULT

MARELLI

UNIVANCE

NHK

+55

Continental

SONY

APTIV

Panasonic

BorgWarner

Valeo

MARELLI

+190

Alternator

Inverter
Module Gen/Inv

Rear Camera

Side Airbag

Catalytic

Wireless
Charger Assy

Front & Rear
Radar

Transfer Assy

The Advantages by NITCO Scheme

Export Country

Supplier

NITCO
Export Office

- Pick-up

- Packing

Customs

- SEA/AIR transport

NITCO
Import Office

- Stock management

- Packing

- Delivery

Customs

OEM customer
Tier-N customer

Import Country

Quality	Cost	Delivery	Management
✓ QA/QE Operation ✓ Warranty Management ✓ PPAP/NPQP Management ✓ Sorting & Rework	✓ Consolidated Logistics ✓ Nissan BID Freight ✓ Packing Improvement	✓ Close-Located Warehouse ✓ JIT/Daily Delivery ✓ FIFO ✓ Emergency Delivery	✓ Ordering & Stock ✓ SOP / EOP ✓ Design Change ✓ FTA, BOI ,Tax Exemption ✓ Contract Management

NISSAN TRADING (THAILAND) CO.,LTD.8

NISSAN
GROUP OF JAPAN - ASEAN

FSP BUSINESS OUTLINE - FASTENER

Full Services Provider

Contributing to improve your
“Price Competitiveness”

Bundling
Volume

Price
Benchmarking

Localization
Activity



Bolt

Nut

Screw

Rivet

Washer

Clip

Clamp

Plug

Pin

Grommet



Purchasing

- Sourcing Activity
- Cost Reduction

Engineering

- Make a localization plan
- Evaluation for Localization Spec
- Design Changed

Quality

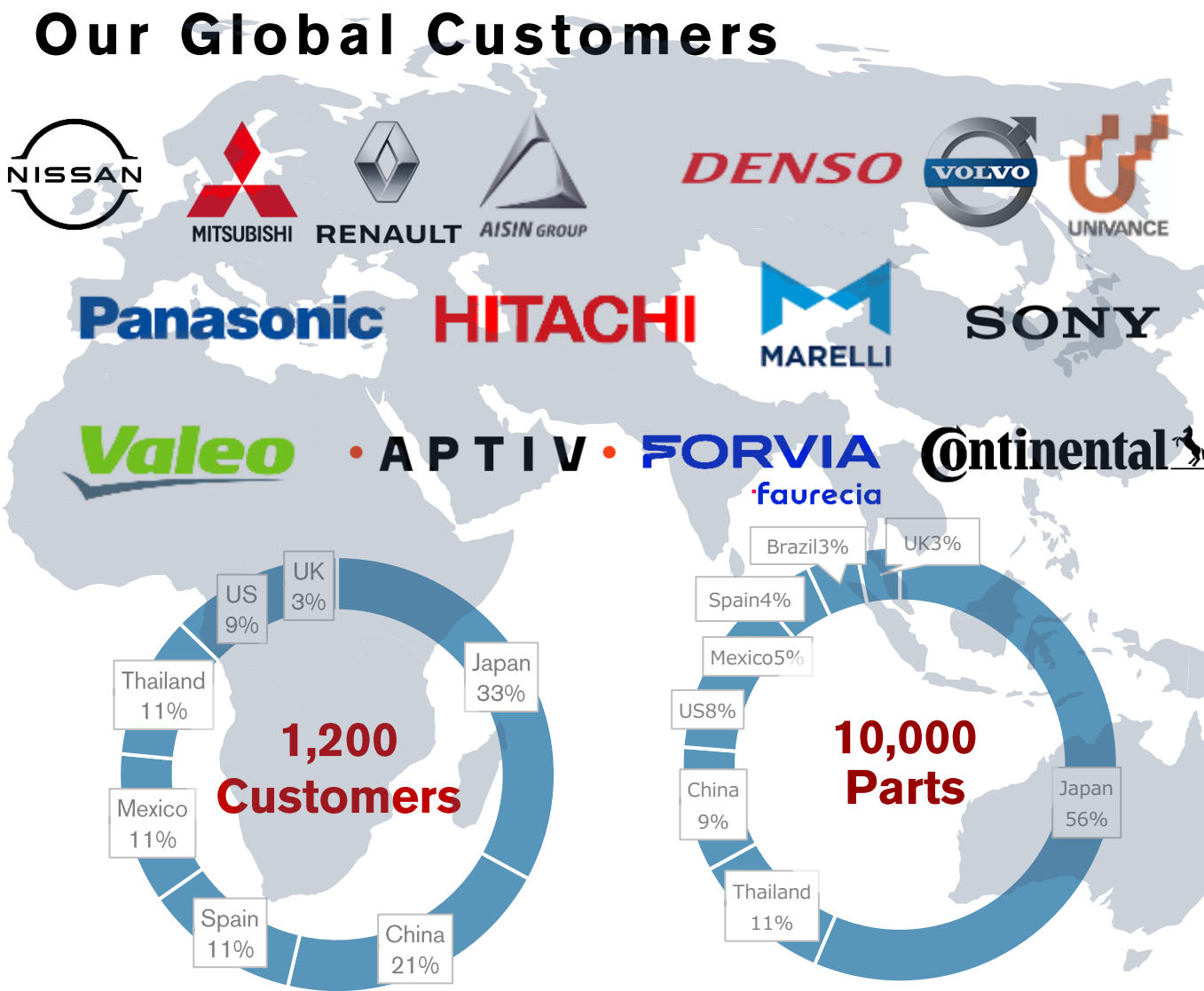
- PPAP
- Warranty Management

Production Control & Logistics

- Ordering, Delivery & Stock management

NITCO Mass Production Business

Our Global Customers



Working with over 1,200 companies and more than 10,000 parts around the world

Main OEM Customer

Nissan Motor
Renault
Mitsubishi Motor
Tang Chong Motor
Volvo Truck

Main Partner

Aichi Machine Industry
Aisin Seiki
Aptiv
BorgWarner
Bridgestone
Cheng Shin Rubber
Clarion Co., Ltd.
Continental
DANA group
Decostar Industries Inc.
DENSO
Dicastal
Dong Won Technology Co.,
Faurecia Nippatsu
FICOSA
Gestamp
GKN
Hanjoo Metal Co., Ltd.
Hirosawa
Hitachi Automotive Systems
JATCO

Kasai Kogyo
LG
MAGNA
Mahle
Marelli
MARQUARDT G.M.B.H.
Montaplast
Novares
NTN
Panasonic Automotive Systems
Sony
Sumitomo Riko
Sunrise
Tachi-S
Lear
Topre
Unipres
Univance
Valeo
Visteon
Winnercom
Yorozu

MATERIALS



AUTOMOTIVE COMPONENTS

Supply Chain Management for

- Mass production parts
- Trial parts
- Service parts

Fastener Full-Service Provider
Nissan A-ILN Management



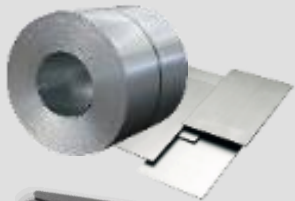
MATERIALS

Centralized Steel Purchasing coordinate for
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Fabric, Leather, Materials, Oil, Recycle
business

Import & Installation of Plant/Machinery
Tooling Die/Body line, Jig fixture etc.

Materials Division : Steel Group

Products & Services



- Hot-Rolled Steel
- Cold-Rolled Steel
- Coated Steel



- Round bar



- Wire rod



- Steel pipe

Key Business Partners



Customers Gain



**Global Supply Chain Network
With High Quality Products**



**Reliable Logistics &
Delivery (Just-In-Time)**



**Cost Competitiveness &
Transparent Pricing**



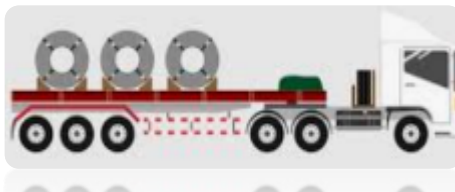
**Long-Term Partnerships &
Prompt Services Support**



Steel Mills



Customs & Transportation



Warehousing and Processing



Stamping and Production



Full Supply Chain Management from Steel Mills until Customers

Materials Division : Chemical Group

Products & Services

Key Business Partners

New Challenges

Current Products

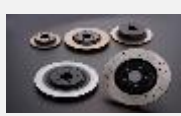
Plastics [PP,ABS,PA6]



Fabric & Leather



Recycling



New Products Challenges



Copper



Aluminum ingot



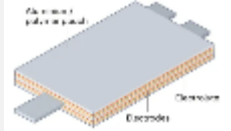
Aluminum sheet



Leading Sustainable Raw Materials Procurement and Recycling



✓ Provide Raw Material of EV Battery



✓ Recycling



ENVIRONMENTALLY FRIENDLY

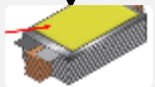
✓ Black mass



✓ Laminate film



✓ Sealing Adhesive



Managed end-to-end Material Procurement and Logistics

Materials Division : Machinery Group

Products & Services



Plant & Equipment

Full package total coordination services (machinery transportation, customs clearance, installation)



Automation Machine

Design & develop Robot/Cobot system, AGV system, PLC control, Visualization & Monitoring (IoT)



Civil & Utility

Design & installation, Modify & services, Power supply, Exhaust, Air-condition, Steel structure, Lighting system



Make to order/Spare parts

Design Cart, Pallet, Jig & Fixture
Import machine's spare parts from JPN, CHN, EU

Key Business Partners



New Challenges



Green Industry/Energy Saving

LED & High bay lighting warranty 2Years
Reduce- Reuse- Recycle, Low-cost maintenance



Filtration Products

NTT's brand : SEISOU (Made in China)
High quality with price competitiveness
Cost reduction and Inventory reduction
We support to keep stock



Valves Maintenance

Maintenance & overhaul control valves of hydraulic systems, Performance test machine to confirm quality and warranty



Ultrasonic Cleaning Machine

No damage to equipment, lower cost and cleaning inside with shorten time

R & D

Preparation for
Mass Production

Mass Production

Providing “NTT Value” throughout the Customer’s “Manufacturing” Lifecycle

FY25 NTT NEW CHALLENGE

Current Business Optimization

- **Automotive Components**
 - Integrate Logistics: shorten supply chain, improve efficiency, and cost reduction
- **Materials**
 - Battery Recycle
 - Energy & Cost Saving
 - Maintenance Servo Valve, Hydraulic, Accumulator
 - Lighting LED and HighBay
 - Filtration
 - Ultrasonic Cleaning

Promote Partnerships

- **Alliance X Acceleration**
 - Build strategic alliance with automotive industries and across industries to enhance innovation and market expansion
 - Leverage cross-order collaboration to unlock new business model

Sustainable Business Development

- **Focus Long-term Environmental Responsibility and Promote Circular Economy and Innovation**
 - SMART Factory: focus efficiency, automation, and digital transformation, i-Reporter 'from paper to tablet'
 - GREEN Factory: focus environmental sustainability and energy efficiency. Solar Power
 - Sustainable Digital Tools: focus on carbon accounting, ESG data management, and decarbonization strategy. Carbon Management Platforms, CO2 accounting.



Key Managers and Contacts



Automotive Components
Mr. TAWEESAK - GM
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Automotive Components
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THANK YOU



**NTT COMPANY
PROFILE**



**NITCO HQ
WEBSITE**



NTT WEBSITE